

NatWest Rochford Branch Closure

Customer and Community Engagement

All facts and figures are accurate on date of
publication on 16th June 2016.

Customer and Community Engagement

Rochford branch

Closing date 14th July 2016

How Banking is changing

Our branches are changing from places where customers carry out basic transactions to places where customers interact with our staff on big life decisions. For example buying a home or starting up a business.

The decision to close a branch is never taken lightly, but we have to respond to these changes and help our customers to bank with us in the way that suits them best.

This document is designed to outline the rationale behind the decision to close NatWest Rochford branch, help you identify how you can continue to bank in the local community and also details the measures which have been taken to engage with our customers and the local community.

If you would like to discuss the alternative ways to bank in the local community or if you have any further questions regarding the closure, please ask a member of the branch team or contact Simon Allen, Local CEO on 07831 660375 (Minicom 08004046161) or e-mail si.allen@natwest.com

We also understand that not everyone wants to use online services and prefers face to face banking. Our branch network will remain the cornerstone of our services to customers.

How has Rochford branch changed?

 **20%**

The number of transactions at Rochford branch has dropped by 20% since 2011.

121 Customers

are using the branch on a regular weekly basis, 58 of those customers already use our other branches in the area.

Banking in 2016

There are now more convenient ways of banking with us than ever before, and our customers are increasingly using these different ways of banking. Across our network:



Less than 9%

of our total transactions now take place in our branches. Branch transactions have been declining since 2010.

400%



Online & mobile transactions have grown by over 400% since 2010.



56%

of our customers actively use mobile phone and online banking. That's over 3 million customers per week.




How you can continue to bank locally


The decision to close our NatWest Rochford branch on the 14th July 2016 was not taken lightly. It was based on a wide range of factors including branch usage and the alternative ways our customers can bank with us in the area.


Here is a summary of the alternatives in the local area.

Nearest Post Office


Rochford


 0.0 mile


 Mon – Sat 6.00am – 5.30pm
Sun – 7.00am – 1.00pm

 Balance Enquiry
Cash & Cheque Deposit
Withdrawal


Ashington


 2.1 miles


 Mon - Fri 9.00am – 5.30pm
Sat 9.00am – 2.30pm

 Balance Enquiry
Cash & Cheque Deposit
Withdrawal













Eastern Avenue

 2.8 miles

 Mon – Sat 8.00am – 8.00pm
Sun 11am – 5.00pm

 Balance Enquiry
Cash & Cheque Deposit
Withdrawal

Nearest Free to use ATMs

 NatWest Rochford	 Card Point Mccolls Rochford	 Barclays Rochford
 0.0 miles 1 ATM	 0.0 miles 1 ATM	 0.0 miles 1 ATM
 Sainsburys Rochford	 Nationwide Rochford Railway	 Raphaels Bank Southend Airport
 0.1 miles 1 ATM	 0.2 miles 1 ATM	 1.4 miles 1 ATM

Nearest NatWest Branches

Branch	Distance	Opening Hours	Services Available
Southend Branch	3.3 miles	Mon-Fri 9am-5.00pm* Sat 9am – 3.30pm	Cash Deposit Machine External & Internal ATM
Leigh on Sea Broadway	5.5 miles	Mon-Fri 9am-4.30pm* Sat 9am – 12.30pm	Cash Deposit Machine External ATM
Thorpe Bay Branch	5.6 miles	Mon-Fri 9am-4pm*	External ATM

* opening deferred by 30 minutes on a Wednesday

We are keeping the ATM in the community so that our customers can withdraw cash, check their balance and access other account services free of charge.

24/7 Telephone Banking
0800 404 6161
Online/Mobile banking
Natwest.com/waystobank



For Online Banking you need to be aged 11 or over and have a NatWest account. Please note that system updates may mean that Online Banking is unavailable for short periods of time in the early hours of the morning. To use Mobile Banking you need to have registered for Online Banking, have a NatWest personal account with a debit card and have a mainland UK mobile number starting 07. To make payments using Mobile simply set up and make your first payment to each new payee in Online Banking beforehand. Telephone banking is available to NatWest personal customers aged 16 or over with a current or savings account.



Customer and Community Engagement

We have taken an open and transparent approach to communicate and actively engage with our Personal and Local Business customers and also the wider local community, to ensure they are aware of the alternative ways to bank with us in the local area, and to answer any questions they might have.

We wrote to our customers who regularly use the branch to give them at least 12 weeks notice of the closure, and also displayed posters in the branch throughout the notice period.

In addition to writing to our customers, we also contacted the following people and organisations to make them aware and to understand if they wanted to discuss the decision and alternative ways to bank, or if they needed any help.



Newspapers

Contacted

Castle Point Rayleigh Standard
Chelmsford Weekly News



Post Office

Contacted

Rochford Post Office



MP

Contacted

James Duddridge MP



Local Groups

Contacted

Age UK
Federation of Small Businesses
Parish Council

Our local branch and business teams have proactively looked to contact over 200 of our most active customers and those who are potentially most reliant on the branch. As a result of these discussions we have been able to personally discuss what this means for them and the most appropriate alternative services.

We have received 11 enquiries as a result of this decision. We have contacted each customer to discuss their concerns.

Conclusion

The decision to close NatWest Rochford branch has not been taken lightly and careful consideration has been given to the alternative banking services available. Since the announcement has been made we have engaged with our customers and the wider community to listen to their feedback and understand the impact.

Customer Themes

- ❑ Most customers have said that they understand the decision to close the branch, but they are unhappy that they will have to travel further to do their banking.
- ❑ Concerns were raised about how the closure may impact the local economy, due to the new housing development which is underway in Rochford.

We have undertaken the following activities in response to the key areas of concern:

- ❑ Our customers will not have to travel further to do their banking as they can access their banking at the local Post Office, through our telephone, online or mobile banking services, or at our ATM. Our local team has spoken to all customers who have been concerned to explain more about our alternative banking services in the local area.
- ❑ NatWest Rochford is not the last Bank in town, and before making the decision to close the branch we carefully considered a number of factors, including branch usage and access to banking facilities in the local area. The number of transactions taking place at NatWest Rochford has dropped by 20% since 2011 and 121 customers are using the branch on a regular weekly basis. 58 of these customers already use our other branches in the area.

Following our community engagement and Impact Assessment, we are confident that we have appropriate services in place to ensure our customers have sufficient access to banking locally.

NatWest Rochford branch will therefore close as planned on 14th July 2016. Our branch staff and Simon Allen Local CEO, are available to answer any further questions that our customers or the community may have.