



INSPIRING ENTERPRISE SUCCESS

APRIL 2016



RBS
INSPIRING
ENTERPRISE



PREFACE



AT RBS WE ARE COMMITTED TO SUPPORTING GROWTH BY BACKING ENTREPRENEURS AND THEIR BUSINESSES.

From December 2012 to December 2015, Inspiring Enterprise was one of the principal ways that we focused our efforts to achieve just that. Now, at the end of this three year programme, we want to celebrate and highlight some of the outstanding organisations we have worked with and showcase just a few of the 114,059 young people, 28,365 women and 5,349 social enterprises that we have supported. And, while Inspiring Enterprise was conceived to inspire and enable more people to consider self-employment, we are delighted that significant numbers of people went on to start their own business. Thanks to the support they received, 2,173 new businesses have been set up as a result of the programme.

We are extremely proud of the way we have been able to make such a positive contribution to the UK enterprise sector. But we cannot take all the credit for this good work: we couldn't have done it without our partners, funded organisations and, of course, the motivated and inspired young people, women and social entrepreneurs who set their sights high and went after their goal. The fact that we have exceeded our targets is down to their collective ambition and achievement.

As we celebrate and close Inspiring Enterprise, many of the partnerships and programmes live on. Our commitment to supporting entrepreneurs and small businesses is stronger than ever: we want to be the best bank for businesses in the UK. That means going well beyond the provision of banking services. Our work with partners – such as Entrepreneurial Spark and The Prince's Trust - helps us to serve our customers better, start more new businesses, fulfil dreams, create jobs and support economic growth. That is what Inspiring Enterprise has done over the last three years, and what we remain committed to in the future.

ROSS MCEWAN, CHIEF EXECUTIVE, RBS



ABOUT RBS INSPIRING ENTERPRISE

At RBS, we are encouraging a more entrepreneurial culture. From the classroom to the boardroom, we are inspiring enterprise at every stage of the journey.

We know that starting and running a business can be both exciting and challenging. We understand that people need the right combination of support, advice and funding to succeed. That's why we provide a wide range of support for businesses of all shapes and sizes, in every sector of the economy.

We also know that people need help to explore the idea of enterprise, unlock their potential, and gain the right skills, knowledge and networks before they can achieve their ambitions. This is what Inspiring Enterprise has set out to deliver over the last three years.

Inspiring Enterprise has brought together a wide range of RBS's work, including with our partners and charities, to help people explore and develop their enterprise potential. While we will always support entrepreneurs and businesses of all shapes and sizes, Inspiring Enterprise focused on three groups that we felt could play a stronger role in the entrepreneurial economy, with more targeted support.

WE COMMITTED, BY THE END OF 2015, TO:

- Help 100,000 young people to explore enterprise, develop their skills and start up in business, whatever their background
- Inspire and enable 20,000 women to explore and unlock their enterprise potential
- Support 2,500 social enterprises, working in partnership with the sector to improve access to expertise, markets and finance

In summary, Inspiring Enterprise is how we encouraged more people, in more communities to explore enterprise, build their skills and ultimately, to start up and succeed in business.



ABOUT THIS REPORT

With Inspiring Enterprise now drawing to a close after three years, this report highlights the impact it has had on the enterprise sector. Inspiring Enterprise has seen RBS partner with enterprise support organisations, deliver specialist services, and fund over 100 not-for-profit organisations, ensuring that advice and support has reached entrepreneurs UK-wide.

To track the programme's impact, we established a robust reporting structure, gathering data about the number of people and social enterprises supported; and tracking the nature of the investment made, from grant funding to in-kind donations, such as RBS employee time or use of our facilities.

The data has been gathered over a three year period, from 1st January 2013 to 31st December 2015, and includes programme reach, business creation and financial investment. All data gathered pertains to what we term a 'meaningful interaction' with individuals or social enterprises. This is defined as a programme or activity which has helped them to gain the right skills, knowledge and access to networks, enabling them to explore enterprise as a possible career route, or to start up and succeed in business.

In order to profile and celebrate some of the success stories of Inspiring Enterprise, we have also interviewed partners, funded organisations and key RBS employees who are running programmes to support enterprise development. These stories are told within the body of this report.

Inspiring Enterprise focused on encouraging more people to consider setting up in business, and we hope that by sharing these success stories, we can continue that legacy, and continue inspiring people to pursue the entrepreneurial opportunities that are open to them.

The pages that follow detail the impact of Inspiring Enterprise across its three areas of focus. They highlight the overall reach of our programmes and focus on the stories of organisations we have worked alongside, and individuals who have benefited from the wide range of support and funding Inspiring Enterprise enabled.

IMPACT

Over the last three years, RBS Inspiring Enterprise has worked to unlock and nurture entrepreneurial talent, achieving a wide-ranging impact across the UK.



TOTAL INVESTMENT (IN-KIND AND FINANCIAL)

£14,830,842



TOTAL PEOPLE SUPPORTED

142,424



BUSINESSES CREATED

2,173

YOUTH ENTERPRISE

COMMITMENT: Help 100,000 young people to explore enterprise, develop their skills and start up in business, whatever their background

TOTAL INVESTMENT (IN-KIND AND FINANCIAL)

£7,842,911

BUSINESSES CREATED

1,164

TOTAL PEOPLE SUPPORTED:

114,059

114% OF TARGET

WOMEN IN ENTERPRISE

COMMITMENT: Inspire and enable 20,000 women to explore and unlock their enterprise potential

TOTAL INVESTMENT (IN-KIND AND FINANCIAL)

£1,979,680

BUSINESSES CREATED

1,009

TOTAL PEOPLE SUPPORTED:

28,365

142% OF TARGET

SOCIAL ENTERPRISE

COMMITMENT: Support 2,500 social enterprises, working in partnership with the sector to improve access to expertise, markets and finance

TOTAL INVESTMENT (IN-KIND AND FINANCIAL)

£5,008,251

TOTAL SOCIAL ENTERPRISES SUPPORTED:

5,349

214% OF TARGET



RBS

INSPIRING YOUTH ENTERPRISE

Inspiring Youth Enterprise has worked to ensure aspiring young entrepreneurs have access to the support, advice and financial services they need, with a focus on closing the generational enterprise gap. These pages highlight the overall impact of Inspiring Youth Enterprise and show some of the programmes we have delivered and partners supported.



£7,842,911
INVESTED*



114,059
YOUNG PEOPLE HAVE BEEN SUPPORTED*



1,164
BUSINESSES CREATED*



OUR COMMITMENT BY THE END OF 2015 WAS TO:
Help **100,000** young people to explore enterprise, develop their skills and start up in business, whatever their background

*FIGURES REFER TO THE PERIOD 1ST JAN 2013 - 31ST DEC 2015

CASE STUDIES

OH YEAH MUSIC CENTRE GRANT FUNDING



IN BELFAST'S CATHEDRAL QUARTER, INSPIRING ENTERPRISE GRANT FUNDING IS HELPING THE OH YEAH MUSIC CENTRE BRING THROUGH THE NEXT GENERATION OF MUSICAL ENTREPRENEURS.

The grant enabled Oh Yeah to develop the Volume Control programme, which mentors teenagers around all aspects of working and running a business in the music industry.

"The grant funding allowed us to take it to another level by giving us the breathing space to plan ahead, and employ a key mentor who met with the students on a regular basis," says Creative Development Manager Charlotte Dryden. "The funding has helped to develop the project into something bigger, more varied... and with a focus on young music professionals of the future." So far, Volume Control has helped over 70 young people take the first steps on a business journey in the music industry.

THE FUNDING HAS HELPED TO DEVELOP THE PROJECT INTO SOMETHING BIGGER, AND MORE VARIED

One of those budding entrepreneurs is 16-year-old Ronan McKernan, who is building an events, lighting and sound business. "The idea for my company came as a result of Volume Control," he says. "They mentored me in sound and events management and gave me an insight into the number of different things that you can do to increase the capacity of a company and the knowledge that I would need to open the company".

Ronan hopes to see the programme continue for years to come: "I am so passionate about Volume Control. Everyone has learned so much from it and it's so important that it exists."

THE PRINCE'S TRUST ENTERPRISE PROGRAMME PARTNERSHIP



THE PRINCE'S TRUST HAS BEEN TRANSFORMING THE LIVES OF DISADVANTAGED YOUNG PEOPLE SINCE 1976.

Our support goes back 40 years and since 2009, NatWest has helped The Trust deliver its Enterprise programme, which encourages young people to explore the possibility of running their own business.

So far, over 80,000 young people have been given the tools to help turn their ideas into sustainable self-employment. Martina Milburn CBE, Chief Executive of The Prince's Trust, says NatWest has been at the heart of the programme's success. "On top of the financial support, their staff have volunteered to deliver workshops to young people, hosted Elevator events to help them practice their pitches, sat on Business Launch panels to help them perfect their business plans and provided on-going mentor support once their businesses have launched."

Grace Prestidge had no GCSEs and became a mum at 17. Looking for a way into employment she first heard of the Enterprise programme at her local Job Centre. Two days later she was participating in an introductory course and, less than a year later, she was running her own high street beauty salon.

IF I HAD NOT HAD MY MENTOR REASSURING ME, I MAY HAVE BAILED OUT

Grace credits her success to her hard work and The Prince's Trust Enterprise programme, which boosted her self-belief: "I learned about money, tax, and employment law. Most people looking to set up a business would not know about these things. In particular, taking on the overheads for a shop is scary. If I had not had my mentor reassuring me that I could do it, then I may have bailed out."

NATWEST MOBILE BUSINESS BUS RBS ACTIVITY



SINCE 2005, NATWEST'S MOBILE BUSINESS BUS HAS TRAVELLED THE COUNTRY TO PROVIDE GUIDANCE AND EXPERTISE TO BUDDING ENTREPRENEURS.

In December, the bus rolled into Cardiff to take part in the 'Trading Places' project. The three day event saw students from further education colleges across South Wales take part in an Apprentice-style pop up shop challenge.

From over 100 applicants, 36 students were chosen to set up shop in one of Cardiff's most popular arcades. The aim of the event was to help the students develop entrepreneurial skills and introduce them to the idea of going to university.

The programme opened the eyes of Casey Chinnock, a student from Merthyr Tydfil College, to the "hard work that goes behind every new business. Starting my own enterprise is certainly something that now interests me after I finish university," she said. Christine Bissex, Head of

Enterprise at Merthyr Tydfil College, added that the "support of NatWest and the Business Bus makes the Trading Places project possible. It introduces the business world to our students and they gain a better understanding of the requirements of setting up and running a business."

Throughout the three days, students received guidance from mentors on the Business Bus and learned how to improve their sales and service. By taking the lessons outside of the classroom it allowed all the students to gain "transferable skills in a practical setting that will help in later life", says Casey.

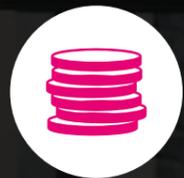
The bank's support of the programme, Casey explains, meant the "students felt like the bank was enthusiastic to invest in our future and we were participating in something of real importance." In 2015, the Business Bus visited over 80 different locations and reached nearly 10,000 young people across England and Wales.



RBS

INSPIRING WOMEN IN ENTERPRISE

In the UK, more men than women start a business. Inspiring Women in Enterprise has tackled this issue head on, with a combination of expert advice, funding opportunities and support for organisations who are helping women to explore enterprise. These pages highlight the overall impact of Inspiring Women in Enterprise and show some of the programmes we have delivered and partners supported.



£1,979,680

INVESTED*



28,365

WOMEN SUPPORTED*



1,009

BUSINESSES CREATED*



OUR COMMITMENT BY THE END OF 2015 WAS TO: Inspire and enable **20,000** women to explore and unlock their enterprise potential

*FIGURES REFER TO THE PERIOD 1ST JAN 2013 - 31ST DEC 2015

CASE STUDIES

GROWBIZ GRANT FUNDING



FOUNDED IN 2007, GROWBIZ PROVIDES ADVICE AND SUPPORT TO EXISTING AND ASPIRING ENTREPRENEURS IN PERTSHIRE, SCOTLAND.

Grant funding from RBS has allowed the organisation to “encourage start-ups and provide a boost to existing businesses that were in a rut,” according to Jackie Brieron, Enterprise Manager at GrowBiz. The grant, she says, “means we’re able to provide a range of support, including mentoring training.”

Mentors trained by GrowBiz have so far helped over 30 local entrepreneurs to start and grow their companies. The funding, Jackie says, “has also helped us build up the general capacity of our knowledge and skills ‘XChange.’”

One of the businesses that has benefited is wildlife tour operator Perthshire Wildlife, founded by former ranger Daniele Muir.

“The support from GrowBiz has been crucial for my business,” she says. “They’ve given me advice on everything from starting up to publicity and registering for tax.”

THE SUPPORT FROM GROWBIZ HAS BEEN CRUCIAL

A majority (70%) of GrowBiz’s clients are women, something Jackie attributes to the flexible model of support provided by the grant funding, which “certainly allows us to focus more on women than we would be able to without it.”

As well as supporting Perthshire’s entrepreneurial community, GrowBiz is working with the local secondary school to encourage the next generation of young women to pursue their business ideas, with a £250 prize on offer for the winners.

NATIONAL BLACK WOMEN’S NETWORK PARTNERSHIP



NATWEST IS HELPING THE NATIONAL BLACK WOMEN’S NETWORK (NBWN) BREAK DOWN THE BARRIERS THAT PREVENT BME WOMEN ENTREPRENEURS FROM REALISING THEIR BUSINESS VISION.

The idea behind the network was to “support aspirational BME women who were frustrated in their careers and were looking for opportunities to successfully start and manage their businesses,” says Sonia Brown MBE, the Network’s founder. “We found that women wanted intelligence and strategies for getting bank-ready and access to high quality network support in order to take their business to the next level.”

Angela Small founded her online magazine and EXPO, Conscious Vibes, thanks to the support of the NBWN: “It has catapulted my business at least ten times further ahead than it ever was before. It was just an idea initially, and Sonia has really put some legs on it.”

The real benefit of the support is often not financial but in networking. For Carol Stewart, founder of personal development and business coaching service Abounding Solutions, the NBWN events have given her “opportunities for new work, new clients and some very interesting connections.”

Linking up with the NBWN has allowed Abounding Solutions to “begin work with corporate organisations and grow from strength to strength as a service”, explains Carol.

The support from NatWest has been twofold to the NBWN, Sonia says. “We have a good relationship with the bank. They support my development to ensure I build on my leadership capabilities. In addition, they do not try to define what support looks like for BME women in business. They listen to our members and provide the help, information and assistance that they ask for.”

WOMEN IN BUSINESS RBS ACTIVITY



FOUNDED IN 2007, THE WOMEN IN BUSINESS PROPOSITION WAS CREATED BY THE BANK TO HELP CLOSE THE GENDER GAP IN UK ENTERPRISE, AND PROVIDE SPECIALIST SUPPORT TO ASPIRING WOMEN ENTREPRENEURS AND THOSE LOOKING TO GROW THEIR COMPANIES.

As part of the programme, the The Royal Bank of Scotland and NatWest has trained over 250 accredited Women in Business specialists across the UK, in partnership with Everywoman Ltd.

“Having Women in Business specialists for our customers is a really positive thing,” says Victoria Turner, Business Manager at NatWest. “When you have an entrepreneur who is female and may have faced challenges before, they sometimes need more bespoke support. What our Women in Business proposition offers is access to someone who understands their specific needs, as well as networking opportunities with other local entrepreneurs, skills development sessions and platforms to build their profile.”

One entrepreneur to benefit from the service is Sarah-Jane Anthony, founder of Coda Falconry, an Essex-based bird of prey centre. Sarah wanted to turn the business from a small start-up into a leader in its field, and turned to NatWest for advice about how to finance a relocation of the centre.

With advice from the Women in Business team, Coda Falconry was able to benefit from improved cash flow and debt consolidation. Sarah has since been able to grow the business and invest in new equipment and visitor facilities. “Honestly, I wouldn’t bank with anyone else,” she says. “NatWest gave essential advice and backing - I always felt that the Women in Business specialists were there to support me and my company.”

In 2014 and 2015, 16,000 aspiring and existing female business owners attended nearly 300 events organised by the Women in Business specialists across the UK.



RBS INSPIRING SOCIAL ENTERPRISE

Inspiring Social Enterprise has sought to increase the size and strength of this important segment within the UK economy. These pages highlight examples of how we've helped social enterprises access the funding, networks and advice they need to increase both their economic and social impact in communities across the UK.



£5,008,251

INVESTED SINCE JANUARY 2013*



5,349

SOCIAL ENTERPRISES SUPPORTED SINCE JANUARY 2013



OUR COMMITMENT BY THE END OF 2015 WAS TO: Support **2,500** social enterprises, working in partnership with the sector to improve access to expertise, markets and finance

*FIGURES REFER TO THE PERIOD 1ST JAN 2013 - 31ST DEC 2015

CASE STUDIES

RBS SOCIAL & COMMUNITY CAPITAL LOAN FUNDING



SET UP BY RBS IN 1999, RBS SOCIAL & COMMUNITY CAPITAL (S&CC) FINANCES COMMUNITY-BASED ORGANISATIONS — SOCIAL ENTERPRISES, CHARITIES AND CO-OPERATIVES — THAT TRADITIONALLY STRUGGLE TO ACCESS SUFFICIENT FINANCE THROUGH MAINSTREAM CHANNELS.

An independent charity, it offers loan funding ranging from £30,000 to £750,000 to help social enterprises expand their market and impact.

Organisations supported include the Technology Trust, which makes cutting edge hardware and software affordable for over 24,000 charities. Technology Trust helps charities get access to and harness technology from providers like Microsoft and Symantec that they otherwise would not be able to afford.

Take fundraising: "it helps them be better at it, more efficient at it and do it in ways that ten years ago they couldn't have done," says Richard Cooper, Director of Programmes at

the Technology Trust. The support from S&CC, Richard says, enables these charities to "help more people and deliver their mission more effectively."

Another S&CC partner is CCI Scotland, a charity and construction company. CCI "supports people who want to work but need a bit of help to do so", says Niall McShannon, Managing Director. "We don't start with people's disabilities, we start with people's interests and abilities."

CCI has been operating since 2002, and in 2014 received a £300,000 loan from S&CC. "We were very fortunate that we were able to access significant funding and with the assistance of RBS... we've now been able to create a world class enterprise and inclusion facility," Niall says.

"We're generating a social worth, social inclusion and giving them a purpose", says Contracts Manager, Dougie Smith. "It's not about how much money you can make but about helping people."

NATWEST SE100 PARTNERSHIP



FOR FOUNDER TIM WEST, THE NATWEST SE100 INDEX WAS BORN OUT OF A DESIRE TO HELP SOCIAL ENTREPRENEURS HIGHLIGHT THEIR POSITIVE CONTRIBUTION TO THE ECONOMY AS WELL AS SOCIETY:

"We noticed that people in the social enterprise world were very good at telling compelling stories about what they did and what they were achieving but were not as good at backing up those stories with really strong data."

Since 2011, with the help of funding from the bank, the NatWest SE100 Index has expanded from an annual survey into a sophisticated website that captures the live data of over 1,400 social enterprises. This data is then used "to demonstrate that social enterprises can deliver robust returns and financial success, as well as track the way in which social enterprises achieve their double bottom line: social impact

alongside profitability", Tim explains. Pinkspiration is one enterprise using the SE100 to deliver on this double bottom line, up-skilling young people for the construction industry while rebuilding empty spaces and unoccupied shops across the UK. So far, Pinkspiration has trained 3,500 young people, with 70% progressing into training, employment or start-ups.

Pinkspiration's founder, Lisa Marie Brown, explains how the SE100 has boosted her business: "being a part of the SE100 has raised awareness of our business, helped us network with like-minded organisations and been a great way to promote our work." In particular, Lisa says: "the SE100 has been really valuable in getting our foot through the door with the private sector." The support that comes out of this collaboration makes Lisa confident she will soon be able to train over 2,500 people a year.

COMMUNITY FINANCE & SOCIAL ENTERPRISE TEAM

RBS ACTIVITY



THE COMMUNITY FINANCE & SOCIAL ENTERPRISE TEAM WORKS TO PROMOTE THE IMPORTANT CONTRIBUTION THAT SOCIAL ENTERPRISES MAKE TO THE UK AND TO ENSURE SOCIAL ENTREPRENEURS ARE ABLE TO GAIN ACCESS TO FINANCE.

"Social enterprises face many of the same obstacles as traditional enterprises," says Mark Parsons, Head of Community Finance and Social Enterprise at RBS. "But, these are overlaid with the specific challenges of working with disadvantaged people in hard to reach communities."

This is where the Community Finance & Social Enterprise team steps in: "We get to see the best of social enterprise and the social entrepreneurs behind them," Mark says. "Most importantly we get to see the difference they make in local communities."

The Community Finance & Social Enterprise team oversee the management of the bank's charity,

RBS Social & Community Capital (S&CC), which funds social enterprises that aren't eligible for bank lending. "Because social enterprises are so often set up in the aftermath of market failure, access to finance is a particularly challenging issue", Mark explains. The scope and impact of S&CC's work has been diverse: "we've done everything from funding community lenders who provide finance for people to buy a washing machine or go on a school trip, to rebuilding harbour walls."

The role of the Community Finance team is about much more than just enabling access to funding. Mark says: "We hold events like the NatWest SE100 awards to enable social entrepreneurs to tell their stories to wider audiences - including media and government.

"Being able to provide the support that social enterprises need to make such a valuable impact to their communities is hugely rewarding."

CONCLUSION

RBS Inspiring Enterprise set out to help more people to explore and develop their enterprise skills. Over the last three years, the programme has:

SUPPORTED OVER

 **142,000**

PEOPLE ACROSS THE UK, PROVIDING MENTORING, FUNDING AND TRAINING

INSPIRED

 **2,173**

ENTREPRENEURS TO SET UP BUSINESSES

SUPPORTED

 **5,349**

SOCIAL ENTERPRISES

INVESTED

 **£14.8M**

TO INSPIRE MORE PEOPLE TO EXPLORE ENTERPRISE

Helping build a more entrepreneurial UK, unlocking and nurturing talent, is a core part of our mission for NatWest, Royal Bank of Scotland and Ulster Bank to be the No.1 banks for enterprise. That is what we have sought to achieve through RBS Inspiring Enterprise, and now that work continues with a refreshed focus.



WHAT'S NEXT?

THE GO FORWARD STORY

In 2016 and beyond, the work of Inspiring Enterprise will evolve, as we expand and develop our work to support entrepreneurs and growing businesses. With Entrepreneurial Spark, the world's largest free business accelerator for earlystage and growing ventures, we will significantly expand provision of space and support for young companies across the UK. Throughout 2016, we will support the opening of an additional seven enterprise hubs, from Manchester to Belfast, Cardiff, Newcastle, Milton Keynes, London and in Edinburgh at our headquarters, bringing the total number of hubs to nine. And we will be launching at least four more during 2017.

To continue supporting women in enterprise, we will grow our specialist Women in Business team. These accredited experts understand the unique challenges faced by women in business, and can support them to access the right advice and funding options for their companies. We will also be furthering key partnerships with organisations such as The Prince's Trust, which RBS has been supporting in various ways since 1976. Our ongoing support for The Prince's Trust Enterprise Programme, which last year helped over 8,900 young people across the UK to explore entrepreneurship as a career choice, is a central part of our mission to inspire young people to fulfil their business ambitions and understand what an entrepreneurial pathway could mean for them.

Our Skills & Opportunities Fund, which each year provides over £2.5m of funding to not-for-profit organisations, helping them to run programmes in disadvantaged communities to support more people into work and business will continue into 2016.

For RBS, the overarching goal is to be the No. 1 bank for customer service, trust and advocacy. That means providing support and services which go beyond what people might expect from their bank. It is only by doing so that we can fulfil our ambition to be a force for good, and change people's lives by helping them to achieve their ambitions in business. That is what Inspiring Enterprise has done over the last three years, and what RBS remains committed to doing into the future.

ACKNOWLEDGEMENTS

To create this report, we interviewed 15 people, gathered data from across the bank, our partners and funded organisations. We want to thank everyone who took the time to help us record the numbers, find great stories or tell us their story. We also want to thank Seven Hills, for helping us bring these great stories together, Project North East (PNE) for managing our grants process and funded organisations and Whitespace for creating an excellent website to share our stories. Finally, thank you to all the great partners and organisations we've worked with who have helped the work of Inspiring Enterprise reach individuals and communities across the UK.

YOUTH ENTERPRISE

Ambition
 Ards Business Centre
 Babbasa Youth Empowerment
 Ballymena Business Centre
 Basingstoke Consortium Limited
 Bootstrap Enterprises
 Build a Business
 Business Extra
 CAIRDE
 Carnegie Trust
 Changemakers
 City West Housing Trust
 Coleford Area Partnership
 Community Action Little London & Servias (CALLS)
 Cothrom Limited
 Coutts Future Leaders
 Dungannon & Cookstown BEP
 East Belfast Enterprise
 Education Business Partnership West Berks
 Edventure Frome CIC
 Enabling Enterprise
 Enactus
 Enterprise Live
 Entrepreneurial Spark
 Erewash Partnership Limited
 Factory Youth Zone
 Fermanagh Enterprise Ltd
 Find Invest Grow
 For 3 Minutes
 Furness Enterprise Limited
 Gateshead College
 Generator
 Greater Manchester Youth Network
 HUB Islington CIC
 Keyfund Federation Ltd (The Key)
 League of British Muslims
 Local Solutions (NE) CIC
 London Sports Trust
 Merton Chamber of Commerce
 miEnterprise Herefordshire CIC
 National Market Traders Federation

NatWest Mobile Business Bus
 NWES World of Work
 NYBEP Limited
 Oh Yeah Music Centre
 Olmec
 One Blackpool Ltd
 Pedestrian Limited
 Point Blank Theatre Company Ltd.
 Portsmouth University
 Power of Youth
 RBS An Indian Summer
 RBS Young Farmers
 Real Ideas Organisation CIC
 RTC North Limited
 Salford Foundation
 SCDA Ltd (Sussex Community Development Association)
 Small Woods
 Social Enterprise Academy
 Social Enterprise Support Centre
 Sound Connections
 Stag Hill Campus
 StreetVibes Youth (SVY)
 Student Hubs
 SWEDA
 TEDx
 TestTown
 The Lorna Young Foundation
 The Mighty Creatives
 The Prince's Trust
 The Very Enterprising CIC
 The Winchester Project
 The Youth Association
 Tzu Chu Biz
 University of Arts London
 Urban Development
 West Belfast Development Trust t/a Work West
 Wildhearts/MicroTyco
 Young Enterprise Northern Ireland
 Young Enterprise Scotland
 Young Enterprise South West
 Youth Action
 3G's Development Trust - Forsythia Youth Project

WOMEN IN ENTERPRISE

Amina
 Aaina Community Hub
 Access to Business
 African Peoples Link
 Aspiring 2 Be
 Business Enterprise Support Limited (BES)
 Business for Good
 Calthorpe Project / Bloomsbury Babies
 Camden Enterprise Ltd trading as Centa Business Services
 Change Agents UK Charity
 Colbea
 Coutts Future Leaders
 Coventry and Warwickshire Co-operative Development Agency
 Croydon Business Venture Ltd
 Dagenham Bangladeshi Women & Children's Association
 Derwentside Enterprise Agency
 Dungannon Enterprise Centre
 e-factor (NEL) Ltd
 East Potential
 Entrepreneur First
 everywoman
 Ex-Cell Solutions Ltd
 Fourth Action
 GrowBiz (Enterprising Eastern Perthshire Ltd)
 Identities CIC
 ISE (Initiative for Social Entrepreneurs)
 JAN Trust
 Millin Centre
 MLB Learning Solutions
 Motivate Mentor
 National Black Women's Network
 National Market Traders Federation
 Nishkam Civic Centre
 Northamptonshire CDA Limited
 Olmec
 Paddington Development Trust
 Passage From India
 Portobello Business Centre
 Power to Change
 Regional Refugee Forum North East
 Saheliya
 Spinna Women
 Sustainable Enterprise Strategies

The Highlife Centre
 The Women's Organisation Ltd
 University of East London
 West Wemyss
 Women and Manual Trades
 Women In Business networking events (RBS/NW operated)
 Women in Business Northern Ireland
 Women In Business Start Up Surgery (RBS/NW operated)
 Women Onto Work
 Women's Enterprise Scotland
 Womens Development Unlimited
 Works for Us
 Yorkshire Coast Enterprise Ltd
 Young Enterprise Manchester

SOCIAL ENTERPRISE

ACEVO
 Aberdeen Council for Voluntary Organisations
 ACOSVO workshops
 Business for Good
 Cabinet Office
 Carnegie Trust
 Churches Conservation Trust
 ClearlySo
 Community Shares
 Community Transport
 Development Trust Scotland
 Ella Foundation
 EngagedX
 Good Deals
 Institute for Social Entrepreneurs
 Locality
 Matter & Co
 Motivate Mentor
 NatWest SE100
 Power to Change
 RBS Social & Community Capital
 Responsible Finance (formerly known as CDFA)
 Scotcash
 Social Enterprise Scotland
 Social Enterprise UK
 Social Investment Scotland
 Test Town

