



Alder Sportswear Distributors of watersports equipment Alder Sportswear recently moved to NatWest Commercial Banking in Exeter believing that our products and services would help them move their business forward. RBS financial products included international trade finance, invoice finance and foreign exchange hedging, allowing the company to concentrate on product design, development and distribution.

- RBS Corporate Banking in Manchester was the joint Mandated Lead Arranger of a £300 million revolving credit facility for Manchester Airport.
- RBS Commercial Banking in Scotland provided SBS Marine with a £30 million funding package that enabled both a buy-out and an expansion of the fleet from three to six vessels.
- In a transaction worth £8.5 million, Lombard financed Asda's 2006 refrigerated trailer replacement programme of over 200 trailers on a five year lease.
- NatWest Commercial Banking in Truro provided a £3 million funding package to help AE Rodda & Son, the largest manufacturer of Cornish clotted cream, to expand and keep up with demand from the major supermarkets.
- RBS provided a trade cycle finance facility of £2.3 million to Shubiz, designers and importers of ladies shoes from the Far East.
- RBS Commercial Banking in Cardiff provided £1.5 million debt funding for Freshwater UK, which enabled this Welsh-based communications agency to make a further acquisition that will help grow turnover by 50% to around £6 million in 2006/07.
- RBS Corporate Banking in Southampton provided a debt package to support Graphite Capital in the purchase of the largest UK independent tyre wholesaler, distributor and retailer, Micheldever Tyre Services.
- RBS Corporate Banking in Scotland provided Wolfson MicroElectronics with a revolving credit facility complemented by international cash management, corporate treasury and trade finance solutions to help the firm focus on building its business and expanding into new markets.
- As well as supplying the AA's iconic yellow patrol vans and company cars, Lombard is funding over 12,000 AA Driving School vehicles over a three year period.
- RBS Corporate Banking has provided the Haymarket Group with a long-dated finance package to support growth aspirations.

Selected awards

Global Banking & Markets (GBM)

Best Global Project Finance House of the Year – Project Finance Sector
Euromoney

European Leveraged Finance House of the Decade
Financial News

European Securitisation House of the Year
ifr Awards 2006

Most Impressive Arranger, Loans Poll
Euroweek

Best Bank Fixed Income
The 2006 Treasury Management International Awards

Currency Derivatives House of the Year
Risk Magazine

Asset Backed Securities Arranger 2006
International Securitisation Report

Best Debt Provider
European Private Equity Awards 2006

Asia Shipping Debt Deal of the Year 2006 – Shanghai Time Shipping
Jane's Transport Finance

UK Corporate Banking (UKCB)

Debt Provider of the Year
Unquote Private Equity Awards, 2006

Best Short-Term Trade Finance Bank
Trade & Forfaiting Awards 2006

Best Use of IT in Wholesale Banking
Financial Sector Technology Awards 2006